Story 3 of 9 — Contracts

FIDIC–CICA webinar: good project preparation prevents disputes

منبع: FIDIC — ۵ لینک · وضعیت صحت: تأییدشده · اکتبر ۲۰۲۶: https://fidic.org/node/47169



Figure 1 — news photograph for story 3 (generated from the improved pack prompt; stories 5–9 carry the aixhse.ir signature).

From the editors

Almost everyone has heard that prevention is better than cure. In construction, that sentence has a very concrete price: one extra month of delay in preparation can create months of dispute and millions in cost. The FIDIC–CICA webinar says it plainly: disputes usually start on day one of a project, not in court.

The news

FIDIC and CICA held a webinar arguing that good project preparation is the key to preventing disputes, with about 700 registrations. Speakers stressed early ground investigation, clear risk allocation, complete documents before tender, and honest

communication between client, consultant and contractor. The message was practical rather than legalistic: most disputes are born in preparation, not in court.

What do the numbers say?

Derived calculation: about 700 registrations for one specialist webinar is a large audience for a niche topic. If even one in ten of those professionals prevents one dispute on their own project, the effect is larger than the webinar itself.



Figure 2 — chart/diagram for story 3, built from the story's own numbers.

Analysis

- Preparation is where risk is allocated: whoever owns a risk on paper will own its cost in reality.
- Ground conditions are the classic surprise: investigating late is far more expensive than investigating early.
- Incomplete tender documents invite claims, because bidders must guess what the client left out.
- Communication is a control, not a courtesy: recorded decisions prevent "we never agreed that" arguments.
- This story pairs with the FIDIC Academy story: training in contracts is what makes good preparation possible.



Figure 3 — flowchart for story 3.

What it means for Iran and aixhse.ir

For Iranian projects the lesson is the same: know the ground, write roles clearly, and complete documents before tender. None of that needs special technology — only discipline. Our aixhse.ir exam simulators test the same discipline: precision in documents, not guessing in meetings.

Practical table

Step	Action
Know ground and stakeholders	Complete ground investigation and a stakeholder list before final design.
Give every risk an owner	A risk with no owner becomes a future dispute.
Complete documents before tender	Tendering with incomplete documents invites claims.
Record every change	Each change needs a minute, a price and a new date.

Limits of the story

The figure is about 700 registrations, not attendance, and not a claim that every registrant agreed with every speaker. Preparation reduces disputes; it does not guarantee a dispute-free project.

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Calculation method: percentages and averages come from the story's own numbers with basic arithmetic; they are not new claims. Publisher: https://aixhse.ir